GRUPO DE PAÍSES PRODUCTORES DEL SUR

GROUP OF PRODUCING COUNTRIES FROM THE SOUTHERN CONE

Bioenergy Value Chains

Martín Fraguío

- A competitive bioenergy value chain is made of hundreds of public and private decisions.

- Goods and Service with more competitive value chains have better market access.

- Strategy, structure and institutional environment or culture are the three key dimensions of a bioenergy value chain.

Bioenergy Value Chains

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Governments & Public Sector

Research & Development

Farm Supplies

Farming & Agriculture

Industry & Fuel production

Trade & Market access

Power generation

Transport Fuels

Industry

Residential Energy

Institutions

Community/Public Opinion / Press

Value Chain Alignment

Strategy

- Based on Relations
- Common Goals
- Public-Private
- Competitive Advantages

Institutional Culture

- Communication
- Negotiation
- Consensus
- Trust

Main Challenges

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Domestic

- Public-Private coordination
- Value chain strategy
- Market Access
- Inflation
- Investments
- Technology
- Consumer perception and choice
- Exchange rate
- Social & economic development

International

- GHG emissions reduction
- Efficient Global Markets
- Foreign investments
- New trade barriers based on:
  - GHG emissions
  - ILUC
  - Indirect effects
  - Food vs fuels
  - Certification schemes
  - Environmental debate
  - Biotechnology
  - Agchemicals

Thank you,

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